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DECLARATION OF JEFFREY J. SWART

I, Jeffrey J. Swart, declare, pursuant to 28 U.S.C. § 1746, as follows:

- 1. I am employed by TrueCar, Inc. ("TrueCar") as its Executive Vice President and General Counsel. I have personal knowledge of the matters set forth below and, if called as a witness, would testify to these facts under oath.
- 2. I make this declaration at the request of the United States Securities and Exchange Commission ("SEC").
- 3. TrueCar is a digital automotive marketplace that provides comprehensive pricing transparency about what other people paid for their cars and enables consumers to engage with TrueCar Certified Dealers who are committed to providing a superior purchase experience. TrueCar operates its own branded site and its nationwide network of more than 14,000 Certified Dealers.
- 4. On or about February 6, 2018, the SEC requested that TrueCar provide it with certain information concerning companies called Titanium Blockchain Infrastructure Services, Inc. ("TBIS") and EHI Internetwork and Systems Management, Inc. ("EHI"), and an individual named Michael Stollaire aka Michael Stollery or Michael Stoller ("Stollaire").
- 5. In my capacity as the Executive Vice President and General Counsel of TrueCar, I am required, periodically and as needed, to become familiar with the entities with which TrueCar has contracts, agreements, and/or other substantive business relationships including alliances and partnerships. In addition, in my capacity as the Executive Vice President and General Counsel of TrueCar, I share responsibility with other members of the TrueCar's legal department, intellectual property counsel, and others to protect TrueCar's trade name, trademarks, and service marks from infringement and other unauthorized uses by third parties. In response to the SEC's request, and at my direction, TrueCar personnel reviewed the books, records, files, and computer systems of the business units within TrueCar that might reasonably be expected to have or to have had any type of business relationship with

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TBIS or EHI or Stollaire including as a customer, client, vendor, employee, contractor, consultant, or other type of business transaction. Certain records prior to 2014 for non-current vendors of TrueCar are maintained by the company's Accounting Department, to whom I directed the SEC's request.

- 6. TrueCar keeps and maintains business records in the course of its transactions and regularly conducted activities as a regular practice. It is TrueCar's practice to prepare such records at or near the time of the occurrence of the matters set forth by, or from information transmitted by, a person with knowledge of those matters. TrueCar maintains books and records of entities and persons with which it has contracts, agreements, and/or other substantive business relationships, such the purchase and sale of a product or service, making an investment, or entering into an alliance or partnership, including authorized uses by third parties of its trade name, trademarks, and service marks. TrueCar also maintains books and records of entities and persons with which it has engaged as an employee, vendor, contractor, or consultant and, as indicated above, certain records prior to 2014 for non-current vendors of TrueCar are maintained by the company's Accounting Department. For the purposes of this declaration, as the Executive Vice President and General Counsel of TrueCar, I am the custodian of those records or am otherwise qualified to testify about them.
- 7. TrueCar's books and records are current as of the date of this declaration. The search of these materials has not disclosed any current or past business relationship of any kind between TrueCar and TBIS.
- 8. The search of these materials indicates that in March 2010, TrueCar, then operating under the name Zag.com, entered into an hourly-based consulting agreement with EHI. The agreement was signed by Michael Stollery for EHI. Based on my review of the underlying agreement, the consulting services related to "Site Scope" consulting, which is related to information technology ("IT") services, and did not include blockchain technology or digital currency. Based on the review of the

underlying accounting records performed at my direction by our Accounting Department personnel, it appears that the consulting arrangement with EHI expired in or around November 2010, with the last payment under that arrangement being made in January 2011.

- 9. The SEC provided TrueCar with a purported testimonial attributed to "EHI Gibson, Operations Manager, Zag.com/TrueCar.com" that appeared on the TBIS website. The search of TrueCar's books and records indicates that the company has no current employee with the last name "Gibson." These materials indicate that there have been three employees with the last name "Gibson" over the life of TrueCar and its predecessor, Zag, but none of the individuals have been employed by TrueCar since September 2015. As a matter of routine corporate practice, any proposed statements of endorsement regarding any of our vendors or contractual counterparties are routed through my office for prior approval, and the company's books and records indicate that I have neither received nor approved any such proposed statement of endorsement regarding TBIS, EHI, or Stollery/Stollaire. Moreover, given the absence of any ongoing business relationship with TBIS, EHI, or Stollery/Stollaire, no such approval would be forthcoming even if it were sought.
- 10. The search of these materials has not disclosed that TrueCar has authorized EHI, TBIS, or Stollery/Stollaire to use TrueCar's name or logo in their marketing or advertising or for any other purpose. TrueCar's name and logo are the intellectual property of the company. TrueCar considers a third-party's unauthorized use of the "TrueCar" name or logo in marketing or advertising as an infringement of its intellectual property.
- 11. TrueCar's counsel sent TBIS a cease and desist letter dated March 14, 2018, which was returned to counsel with a handwritten note, a true and correct copy of which is attached hereto as Exhibit 1.

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I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 26th day of March, 2018 at Santa Monica, California.

effice J. Swart

EXHIBIT 1

WGR Wilson Sonsini Goodrich & Rosati

650 Page Mill Road Palo Alto, CA 94304-1050 PHONE 650.493.9300 FAX 650.493.6811

www.wsgr.com

March 14, 2018

By Overnight Courier

Titanium Blockchain Infrastructure Services 15027 Dickens Street, Suite 4 Sherman Oaks, CA 91403

Re: Intellectual Property Matters for TrueCar

To Whom It May Concern:

We represent TrueCar in intellectual property matters.

WE ARE THE REVOLUTION.

THIS MAS DEEN Fixed. Sorry!

As you may be aware, TrueCar is a digital automotive marketplace that provides comprehensive pricing transparency about what other people paid for their cars and enables consumers to engage with TrueCar Certified Dealers who are committed to providing a superior purchase experience. TrueCar operates its own branded site and its nationwide network of more than 15,000 Certified Dealers. See generally www.truecar.com.

TrueCar recently become aware of your use of the TrueCar mark in connection with a White Paper prepared by Titanium Blockchain Infrastructure Services ("Titanium") (dated January 16, 2018), which purports to describe services offered by Titanium. The White Paper describes Titanium as a sister company to EHI, Inc., and purports to list some of EHI's customers, including TrueCar and uses TrueCar's mark.

For your information, TrueCar has strong rights in the trademark TrueCar and has numerous registrations for the mark, including, but not limited to U.S. Reg. Nos. 3759175 and 4419891.

As you can imagine, the TrueCar mark is crucial to TrueCar's initiatives and, consequently, has immense value to the organization.

TrueCar has serious concerns that Titanium's use of the TrueCar mark is likely to cause confusion, mistake and deception among the public, who may believe that Titanium or EHI are somehow associated with or approved by TrueCar. A search of TrueCar's records shows that, in March 2010, TrueCar, then operating under the name Zag.com, entered into an hourly-based consulting agreement with EHI for consulting services for "Site Scope" consulting, which is related to information technology ("IT") services, and did not include blockchain technology or digital currency. The consulting arrangement with EHI expired in or around November 2010.

Wilson Sonsini Goodrich & Rosati

Titanium Blockchain Infrastructure Services March 14, 2018 Page 2

In addition, TrueCar understands that a purported testimonial attributed to "EHI Gibson, Operations Manager, <u>Zag.com/TrueCar.com</u>," has appeared on the Titanium website. TrueCar has neither received nor approved any request for such a proposed statement of endorsement regarding Titanium or EHI. Moreover, given the absence of any ongoing business relationship with Titanium or EHI, no such approval would be forthcoming even if it were sought.

Your use of the well-known TrueCar mark, and use of a purported testimonial attributed to TrueCar, may confuse people who may not understand that TrueCar has no relationship with and does not endorse either Titanium or EHI.

Accordingly, TrueCar insists that you (i) stop all use of the TrueCar mark and any variations of the mark; and (ii) remove all references to TrueCar from your website and any promotional material.

Please respond by March 21, 2018 to confirm your intentions. Thank you for your anticipated cooperation.

Sincerely,

WILSON SONSINI GOODRICH & ROSATI Professional Corporation

Im tell

John L. Slafsky

cc: TrueCar



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